

JDA Workshops

Our training workshops include a range of offerings, all of which are rooted in a simple but extremely effective communication model. It serves as the foundation for the targeted, advanced skill sets people gain as a result of participating in a JDA workshop.

Communication

- Power of Listening
- Managing Conflict
- Giving and Receiving Feedback
- Influencing Skill Using Social Style
- Clarity of Message
- Handling Difficult Conversations

Management

- Influencing Skill with Social Style
- Performance Management: Gaining Agreements
- Performance Management: Confronting Poor Performance
- Masterful Coaching
- Giving and Receiving Feedback
- Leading and Facilitating Effective Meetings
- Conducting the Performance Appraisal Discussion
- Managing Internal Client Relationships
- Essential Skills for Managers

Leadership

- Managing Your People Through Change
- Organizational Savvy: Navigating Company Politics

Meetings

- Leading and Facilitating Effective Meetings for Managers and Team Leaders
- The Art of the Virtual Meeting

Presentation

- Presenting with Impact (Public Speaking)
- Clarity of Message
- Trainer Mastery

Sales

- Leading and Facilitating Effective Meetings
- Selling With Style
- Consultative Selling